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 No. 32,581 $\quad$ 48/87
## 3 Nations

 Join in Rate Cuts Bonn, Hague, Paris Deny Link To U.S. Accord By Reginald Dalc

## Shultz, Shévardnadze Announce Agreement




 ing each other Tuesday before their arms talks in Geneva.

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Tueschay (Page
Many private analysts immedi-
 get defifit by 976 billion over tiv
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European Monetary Syscem. par-




e. Yugoslavs Are Getting Capitalist Lesson in Inflation Li Is Named

By Jackson Diehl

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Pretoria Ousts Photographer

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EC Ministers Split in Talks on Farm Spending
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Smoking Ban Josef Begun, Soviet Activist, Gets Widened on Visa but Delays Over Son's Status U.K. Subooa


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Iranians Report Quake
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## In Korea, Fear of Tainted Election Grows




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$\xrightarrow{\text { Page } 4}$

## Heraldowateribune

## Letting the Markets Rule

Challenge the Soviets With a U.S. Strategy For Accommodation

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## OPINION






#### Abstract

 


The Summit
Needs to Be A Meeting
By Fiora Lewis.









| A Different Standard Where Africa Is Concerned? |  |  |
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|  | By Michael Mar |  |
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|  | By Dimitri K. Simes This is the second of mo articles. |  | Yelsin ouster would play well. I would reassure the new clite that Mr Gorbschev vis ano-nonsesse leadder not about to tolerate populis fantasies | communism to deliver on is econom sionary appeal That falkre has bo made all the more dramatically visbbl by what Cormmunists now admit tob |
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## The Godfathers of Terrorism

 Want a UN Seal of ApprovalBy A.M. Rosenthal
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| Letters intended for publication Lhould be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let zers should be brie ond are subject to editing. We cannor be rapponsible for the neturn of unsolcited manuscripis. |
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No Kiwi or Raspberry Terrine Shall Foul This Family's Table

By Ellen Goodman




 MEANWHILE Number One Aunt is you sece the
anointed keeper of the family Thanke-

 guards, you might syy, religiously.
There bas never been a kivi or Rock Connish game heo alt her table. There
shall be no nouvele euisine and no shail be no nouvelie cuisine anc nol
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We document dreams.

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Ir's only a dream until it's seen on a screen. or put down
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LAND：Tokyo＇s Soaring Property Costs Imperil Drive to Boost Consumption

DEFECT：$A$ Brother Changes Sides
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PRISONS：Boatlift＇s Violent End


LAOS：Events in East Bloc Pierce a Timeless World



## Unknown Liszt Score on Block

By Michace Kimmelman

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Finney's Return to the Fold


Picasso Etching
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 France: The New Issues

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Sept 13: New Caledonia
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Oct. 12: Rightists Disrupt Late-Night Assembly




 Oct. 30: Scandal Breaks Over Iran Arms Sales A taked repont from the Difense Minismaker had exponed S122 milion work




Nov. 12: Minister Delays Nov. 12: Minister Thep ivivaiaioion of Union de Assar.
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## Beyond the Political Fray Lies a 'Choice of Society'

## Moslem Mosaic Among Immigrants Is Puzrle for Nation

| $\mathrm{By}^{\text {b Batry }} \mathrm{Ja}$ | According formal recognition to Islam implies integrating its adherents into society to a far greater extent. |
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Continued on page II


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Why does a 5 billion ECU*company need partners anyway?

Stated bluntly, European companies need to export products to
And to succeed in worldwide markets, Europeans have learned they must work together Our commitment to partaership is even symbolized
currency-the ECU.
Nowhere have the advantages been more dramatically illustrated than in aerospace.

Partuerships have made possible
projects that no single European
company - or even country-could
achieve alone.
Like Conco
and tome Concorde, Airbus, Ariane, And prime technology architect on these and other programs, Aerospatiale knows Nar we'd like
ch out beyond
And prove partnerships can work
for you, too.
for you, too.

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## Social Insurance System Groans Under Its Deficit


counst for half of the iosal expencitures by the
SECU, wich are estimated for 1987 at 755 bilion
francs


Moslem Mosaic Presents Puzule for Nation



Job seekers filling out forms at a National Employment Agency office.

## Searching for a Formula To Brake Unemployment
























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## Dollar Effect Sharpens Exporters' Problems

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policy to develop exports in the years ahead.


 Brazil Indonesia and Chinn
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cerax recections for companies thas in-
crese he ratio of exports to toinl sales each
year.

## Defense Policy Keyed to Bonn

 French and West German concepts of defense and fears of war differ radically.| By Julian Nundy <br> ARIS - Twenty one years after forcing the Oremnization to move its dquarters out of Paris. nce's defense planning is firmaxed on cooperation with its It Guman neighbor: <br> The symbolic centerpiece of his peration is the loribcoming man brigade under French mand that will be based in the Germany. <br> The two countries agreed on . 3 to set up a joint defense socuriny council next jan. 2he inal French-Wesi German ty of resonciliation concluded President Charles de Gaulle that date in January 1963. la appear to be s logical exterof the couperation that exists many other fields. <br> But it brings wether nations Benceps of defense of war differ radically. rance, with its independent lear delertent has strengibyears with the apparently ad-based support of the poput al pacifist opposition found in st Gemnany. <br> politica dadident sides of political divide in France attrince's determination, origignally |
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## The European strength to support yourEuropean strategy.

When your goals are European, what's more logical than consulting a bank that helped create the ECU, that's exploring new frontiers with the funding of Eurotunnel and that's a major partner in industrial and commercial developmentin every EEC member state?



## Beyond the Political Fray



## by vartang g.vartan

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performed better. benerits of investing outside zhe United States was due to the
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Aside from te

 American investors, because of rising prices of JJapanese stocks
and the currency factor. Siminarly, each 1100 investment in the
W. same investment reurned $\$ 368.80$ in the Swiss market and
$\$ 332.50$ in Britain If Japanese invessors has invested at home, 100 yen would
have relurned 420.5 yen, as epressed in local curreccy. ID
Britain, f 100 would bave yielded $\mathrm{E328}$.

UT had people overseas invested in Wall Street they have felt the greatest hardschip. For every 100 yen invested din the
US. marke, Japanes investors would rexive only 146.4 yen aimes as prof tiable for the Juapancese tould have been almost thr Over the five.years, the dollar fell 45.4 percent against the yen.
It dropped 275 percent gazans hue mark and 29,8 percent tagainst
 performance or the Loodon markec ageinst the U.S. stock markel
more than compensated for the currency change. All stock markels suffered in Ocobber's dramatic plunge in markes. Ths Sapanese investor who stayed at home saw a decline
Nov. 18. The Jap of 12.9 percent in the value of equity holdings. Amarican inves
tors saw their holdings reduced by 252 percent in Switratiand

 these funds compiled by Lipper Analytical Services shows that on average, a 5100 innesmencat turned into $\$$ S
dividends and capital gains were recinvested.

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Currency Rates

Fey Momoy trates Now

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Car Sales In U.S. Fall 12\%
Mid-November Is Slowest Since '81 Derroor - US. aumumer

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 vembere sinine 1981 . The annualized rate for the in-
dustry during the period was 5.7 year. . cars. against 6.2 million las
So far in 1987 , hhe frums have old ocarly 6,36 nillion cars down
4 percent from the almost 7.4 mil lion units sold in the comparable
1986 period. Analysts said the iodustry had
shown stabiity following the Ocu. 19 slock market collapse and ,hat
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GM. "We believe ite data is sill ool
Ieen beave many crass now being
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said MichactM. Luckey ol
Sbearon - Lebman Bros. In Neun Yort, We.ll hane to was. in for
zember before we can tell."


#### Abstract

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Dollar Nudges Volvo Off Old Road
If Krona Rises Further, Group Might Make Cars in U.S.











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U.S. GNP Grew At Strong 4.1\% Rate in Quarter










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> IF YOU PURSUE EXCELLENCE, ONLY ONE BANK CAN KEEP UP.


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 Figures as at December 31, 1986; TOTALASSETS: SEAREHOLDESE EOUTT:





| Dow Jones Bond Averoges |  |  |
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Japanese Banks Target Midwest for U.S. Growth Goal Is More Fortune 500 Business




SEC Chairman Seeks a System Of Emergency Cash Infusions







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|  | USINESS SCHOOL <br> LAUSANNE <br> 15 PROUD TO WELCOME <br> prof. A SAUMY <br> O Pessent the naucu <br>  PM AT TIESCHOL <br> 38 cv ED. DAPpLE 1006 ALEANME <br> 1료 (027) 273833 |
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Mranng two large banks can produce significant economies of scale. It can also produce significant programming headaches if the two have different computer systems.

When the Bank of Virginia, a 22 -year Unisys customer, merged with a Maryland bank to form Signet, the banks had to decide how to use two very different computer systems. They decided that one system would be
assigned to the new organization's retail business, and the other system to the commercial business.
Since Signet is strongly customeroriented the big question was, whose equipment would be assigned to handle the retail business?
"The bank has always cared a lot about their retail customers, and they expect us to as well," said Glen Lyons. "Our people showed them how theyd be able to maintain their high customer service
standards, even with 90 new branches, without any interruption of service.
"They knew that we could do it. The bank has grown fast for many years, and Unisys has always kept pace with them. And Signet has never had to rewrite their software.
"It's been real rewarding to work with bankers who care so much about their customers. We work with them so closely, they think of us as family now. That's really the power of 2 ."
"The banks merged. The question was, could their computers?"

Glen Lyons, District Manager, Unisys.







Fast-Track Entrepreneur Spurs Italy's World Cup

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 Marcuona fectwenen sporn and ant is thas
van Goghty the same as



## Fans, if Not the Head Coach, Are Believers in Latter-Day Saints

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 Dutch-Cypriot Rematch Set for Dec. 9







VANTAGE POINT/5cot Ostle

## It Wasn't the Soviets Who Walked Out

 leave he egm early in the sceond
hall, he did - with his team. He crooked his -imdex finger and the

- players foulowed him obedienty. The Sovies led the Hoosies, $66-43$,
at the time and that was the final. Ir's not diear exacly what was
sidd when Bob Knigh and
Whe Rypps took a hike. The exchange
probably went something like this: Knigh: "Gosh, comarades, it's geting late, and my yids have earli
classes We ve really gor to rum so
 malk shop. Le's do this sagain some.
time. Thanks 'or having is over." uime. Thanks for having us over.
Russian Coach: "Bur this is your gym, no?" "Oh right right Well.




## 



e can't stick our heads in the sand and say we, ot good or we don't have a chance, because we In any city whose team has been down, the terpret it as being through the tunnel. What 're saying is that we see some light, but we're



 end of the runnel and interpret it as
beigig through hene tumne. What
were saying is ihat we see some
 The players seem tol" 10


 done, not juss ssid. The fact is we
donit know how win in the NFL
because we havent done it
 conservative and som suxxar shor
on tulen outsid of minning back Rueben Mayes halr hanaing Dalion
 nsive problems, and the 1988 New Orkeans to the playoffs: am it is the underectog telling biti evi-
 ere still rying to grin Coach


SCOREBOARD


BLANCPAIN


Whathesof Sudterland The match shop Hew Bond Sireet Knightsturnde

## Tears Amid the Ruins



## Reviving the Whistle-Stop Piano Tour



ELCordobes Announces His Adiós to the Bullring. Mandel Beninear has ratired bes: Mora bot diserime he says he mean most highly paid bullighter in his sory under the name ED Cordobe annoumuod in Cordoban, Sppion, the
be will take on Six Supls Apil 30 io
为 Red Cross "1 amin god shay now so it is the right mind
adios to my fans,"

- King Olew of Norway mill hav





 Washingtoo Monday.
Spain's parliameni has made it
clear that it would not whome
Stoler Llaned visis by II Iot wracome alian legisisuor and formers por

 Jnacques-Yves Coustean and a
Canadian telerision show that of-







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